



SpencerFane®

Suzanne C. Odom

Partner

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Overview

Suzanne assists clients with all aspects of commercial and real estate transactions, from initial document drafting to litigation when necessary. With a focus on strategic, timely solutions for both routine and sophisticated matters, she applies detailed knowledge at each stage of the process to achieve resolutions that meet specific client objectives.

More comprehensively, Suzanne's daily practice includes contract drafting, review, and negotiation; real estate acquisitions, sales, financing, and leasing; business formations; and routine corporate, real estate, and employment law. Impressively, she has delivered local opinions for entities ranging from startups to Fortune 500 companies in connection with lending transactions and has advised out-of-state lenders regarding the nuances of New Mexico lending laws. Her litigation practice currently focuses on real property disputes, creditor disputes, commercial foreclosures, and employment disputes.

Rounding out her practice, Suzanne routinely handles licensing matters involving the Alcoholic and Beverage Control and Construction Industries Divisions as well as the Gaming Control Board of New Mexico's Regulation and Licensing Department.

Education

- University of Denver Sturm College of Law, 1995 (J.D.)
- University of Denver Daniels College of Business, 1995 (I.M.B.A.)
- University of Colorado Boulder, 1990 (B.S.)

Bar Admissions

- New Mexico
- Colorado

Community Involvement

- Leadership New Mexico, Class of 2014–2015

Distinctions

- Martindale-Hubble, AV Preeminent

Memberships

- State Bar of New Mexico
 - Labor and Employment Section
 - Real Property Section
 - Trusts and Estates Section
 - Committee on Women in the Legal Profession, Former Co-Chair
- First Judicial District Court ADR Program, Mediator
- American Bar Association
 - Business Law Section
 - Real Property Section
 - Trust & Estates Section
 - Labor and Employment Law Section
 - Committee on LLCs, Partnerships and Unincorporated Entities

Presentations and Publications

- “Consumer Protection Law Developments,” State Consumer Protection Law in New Mexico, Chapter 5, Sec. 32, American Bar Association, 2015
- “Handling Real Estate Transactions with Confidence,” National Business Institute, May 7, 2014
- “Misclassification of Employees Carries Penalties,” *Albuquerque Journal*, July 29, 2013
- “Curing Title Defects: Liens and Judgments, Rights of Third Parties, and Breaks in Chain of Title,” Stafford CLE Webinar, February 20, 2014
- “The Essentials of Personal Property Secured Transactions,” New Mexico State Bar, Commercial Law Section Teleconference Seminar, June 25, 2013
- “Legal Descriptions, Title Insurance and Surveys in Real Estate Transactions,” National Business Institute, April 3, 2013; July 30, 2013
- “Top 9 Title Defects – Cured,” National Business Institute, April 4, 2012
- “ADEA Waivers – The Art and Science of Drafting for Enforceability,” *For the Defense*, Vol. 52, No. 3, March 2010
- “How to Keep Tax-Exempt Organizations in Compliance,” national Business Institute, May 5, 2009
- “What Employment Lawyers Need to Know About Copyright Law,” *New Mexico Lawyer*, Vol. 3, No. 4, p. 9, October 6, 2008
- “Recent trends and Developments in LLC,” National Business Institute, 2008
- “Testimonial Privileges, Accountant-Client Privilege,” 1st ed., Supp. 1997